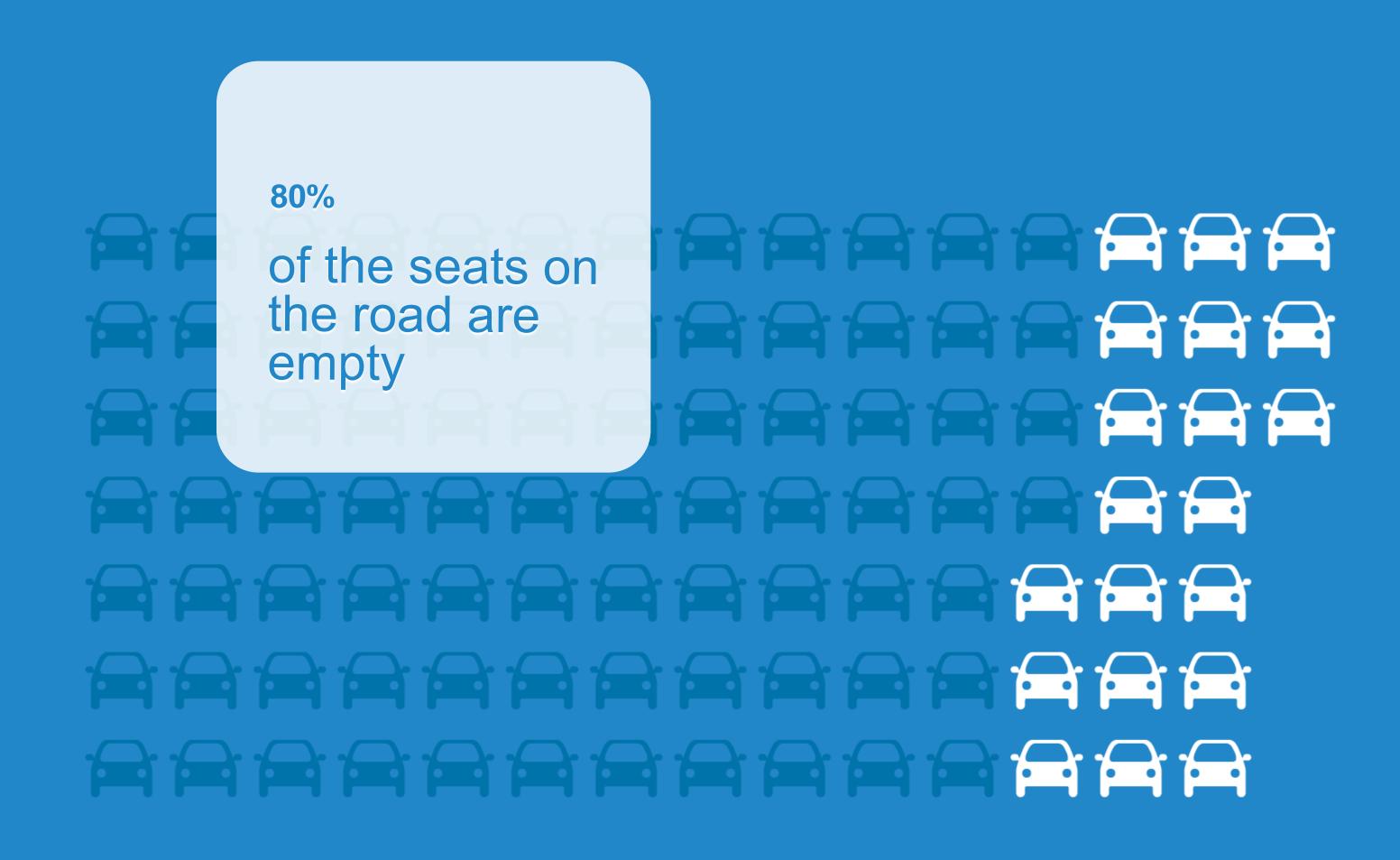


# How did we get here?



# Zimride (Established 2007)

Zimride is an online ride-matching community

Our vision: create a community where people who need rides are matched with those offering rides

- Reduce Congestion
- Reduce Cost of transportation
- Reduce CO<sub>2</sub> emissions



# Ridesharing is evolving

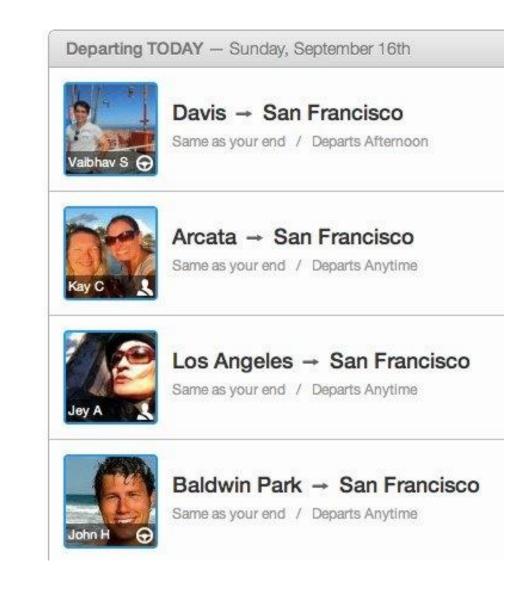
#### Ride Boards



### Craigslist

Ride needed - SF to LA on Tue 9/18 - (SF) img
ride wanted: SF to Ukiah fri MORNING 9/21
SF to SANTA BARBARA - (downtown / civic.)
Ride Offer 9/18 SF to LA - (mission district)
Ride OFFER to Arcata/Humboldt TODAY 9/
san fransico to Portland - (san fransico)
SF to Olympia, Wa! Thursday 9/20-Fri9/20 Ri
seeking a ride to l.a todayy - (cole valley / ashbur
Driving to Los Angeles (Downtown) Friday A
Ride needed - SF to Southern Oregon Wed 9/2
East Coast Ride... - (Phila)

### Zimride



### Lyft



Safety & identity improvements

## Lyft

### Lyft is a real-time ride-matching community

Our vision: create a community where people who need rides are matched with those offering rides

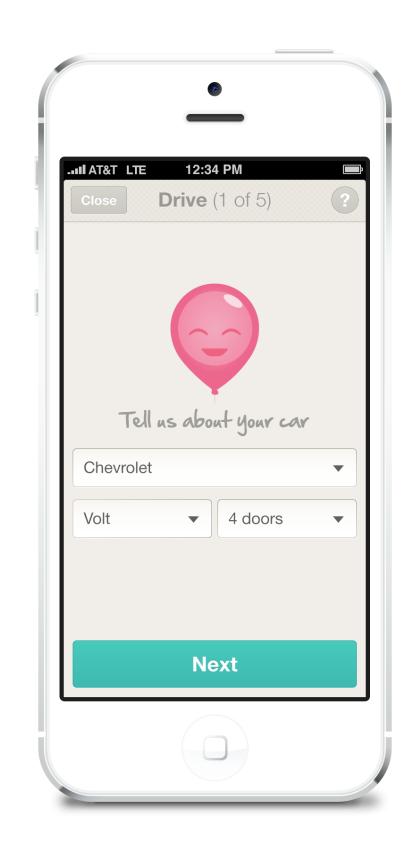
- Reduce Congestion
- Reduce Cost of transportation
- Reduce CO<sub>2</sub> emissions

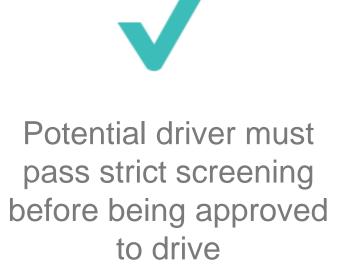


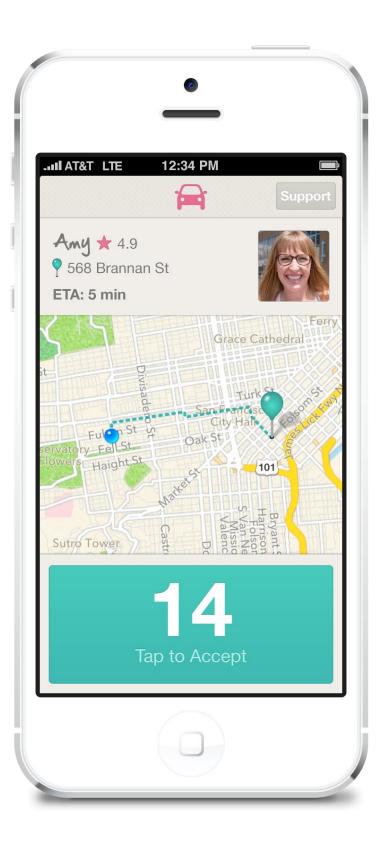


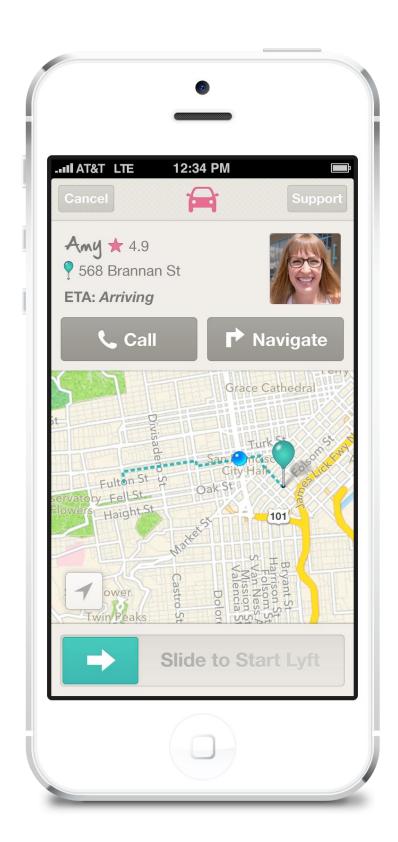


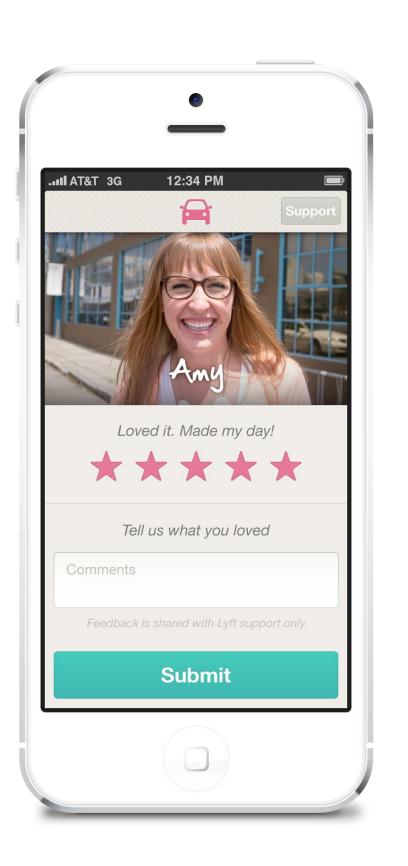
## How it works for drivers





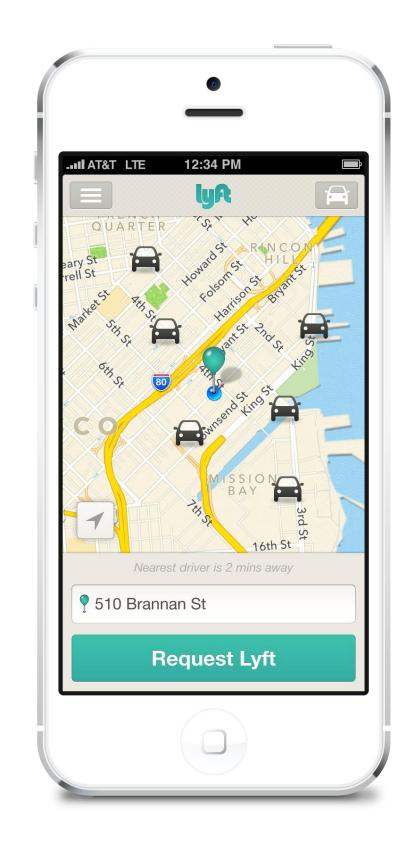


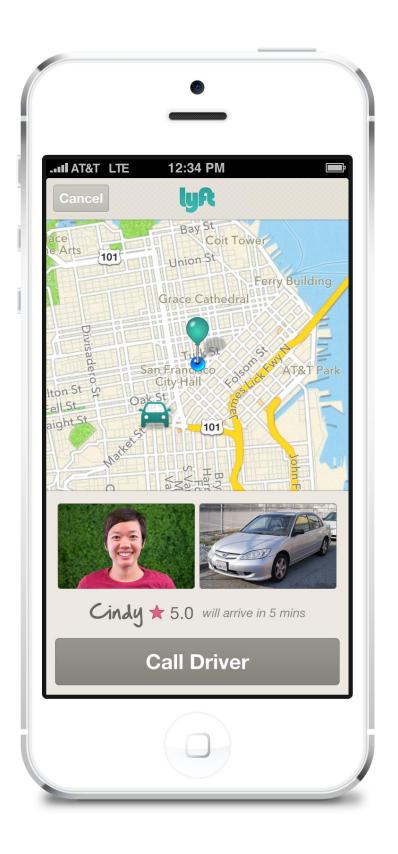




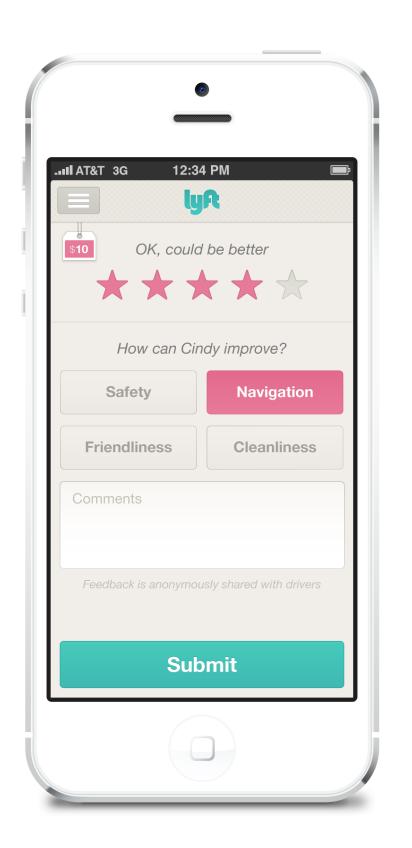
Apply Onboard Accept Drive Rate

# How it works for passengers









Request Match Pay Rate

# Lyft Safety



### Background and Safety Checks

- Background checks (run upfront)
  - no theft, violent crimes, or property damage
- DMV record checks (run upfront and quarterly)
  - no more than 3 moving violations in the past 3 years
  - no major violations in past 3 years; reckless driving, driving on suspended license
  - no alcohol or drug-related violations in the past 7 years
- √ 21+ years old

# Lyft Safety



### Additional Vehicle Requirements

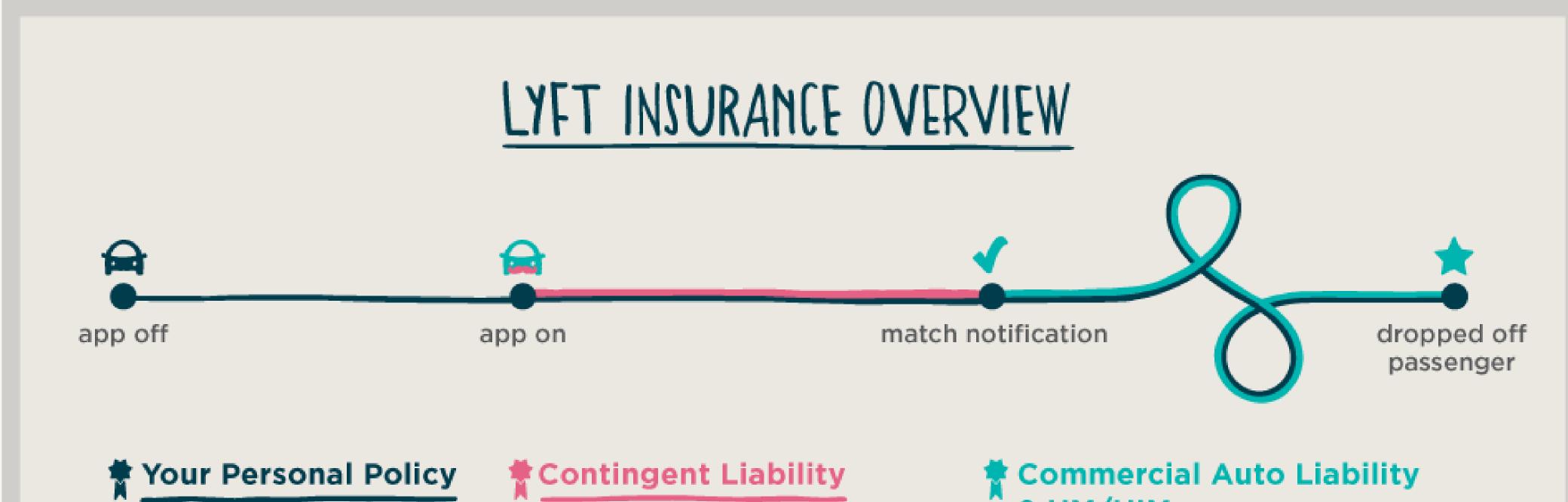
- 2000 or newer car
- 4-door vehicle
- Hands-free smart phone mount

### Additional Safety Measures

- ✓ In-app feedback
- ✓ Automatic off-board of drivers with low ratings
- Zero tolerance drug and alcohol policy

# Lyft Safety





up to \$50K/person (Bodily Injury) up to \$100K/accident (Bodily Injury) up to \$25K/accident (Property Damage)



up to \$1M/occurrence



up to \$50K/accident (\$2,500 deductible)



## Casual Carpools

- Transport thousands of commuters every day
- No safety regulations

## Government Programs

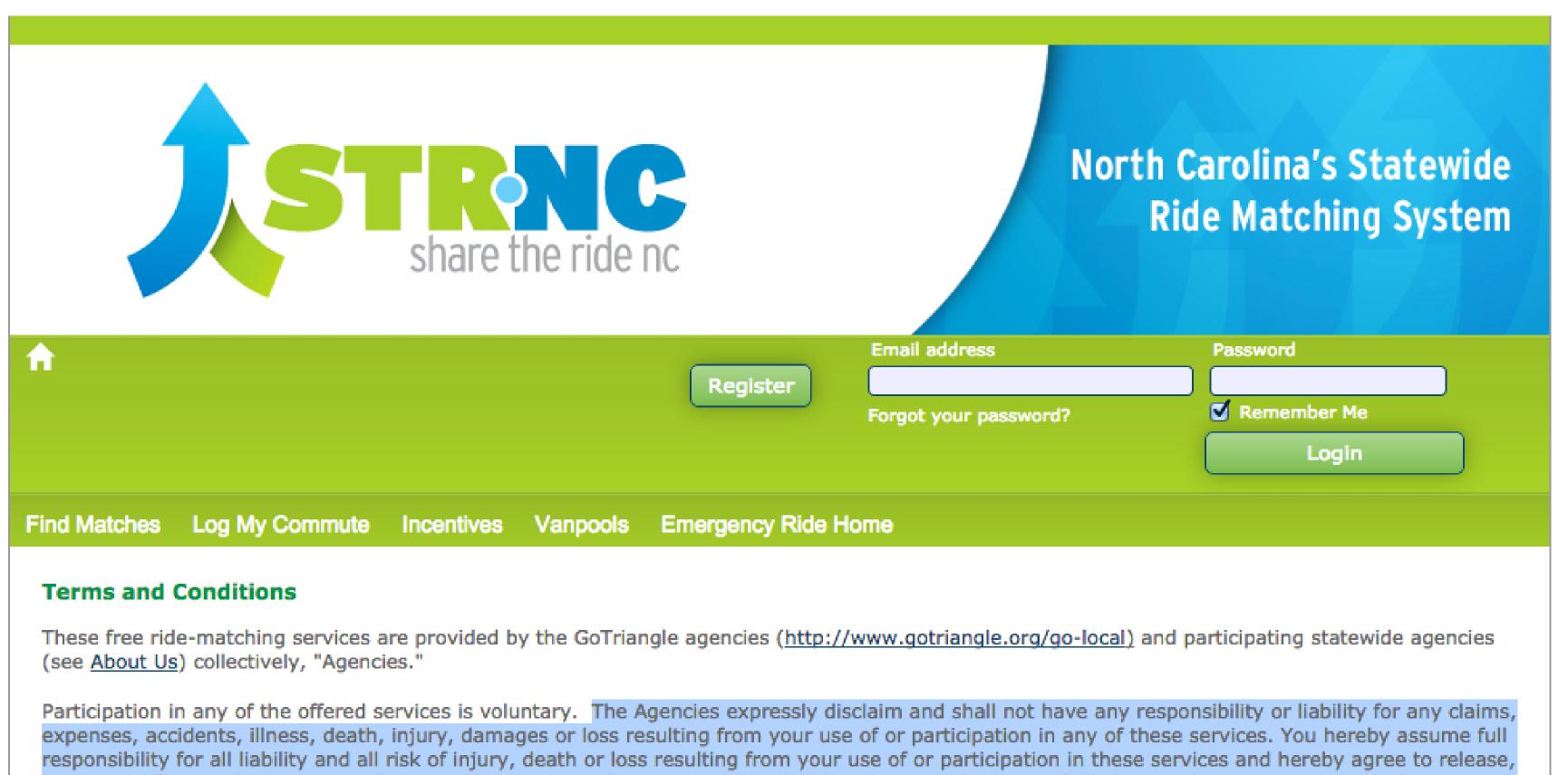
Local governments are spending millions of dollars on traffic mitigation and ridesharing pilot programs

FAQ

Questions & Feedback

How to Register

Minimal safety regulations



waive, and forever discharge any claim or claims against the Agencies. This liability waiver and release of all claims is binding on you, your heirs, executors, administrators and assigns.

The Agencies will not sell, lease or disclose your personal information unless you consent or as may be required by law. Employers interested in promoting the services to their employees may access names of participating employees but may communicate with them regarding the services only through the online system.

Terms & Conditions | Privacy Statement

About Plan a Trip Carpool Contact Us Carpool Tips About Us

Carpool FAQ

# Working with States



- ✓ Lyft is first party to sign operating agreement with California Public Utilities Commission (CPUC) who later says, "Lyft has been the only TNC that has acknowledged that safety is not only a priority, but there should also be some overarching rules and regulations. We applaud Lyft for its leadership in this area and we certainly agree with Lyft."
- Colorado Gov. Hickenlooper signs the first enacted ride-share legislation, declaring the bill is "promoting innovation and competition while protecting consumers and public safety."
- "Because of this cooperation, Virginians are going to have more transportation options that are safer, more transparent, and appropriately regulated." Attorney General Mark R. Herring

